



PROVIDING PEACE OF MIND
Since 1982

JOB DESCRIPTION

Security Systems Surveyor

COMPETITIVE SALARY D.O.E. | FULL TIME | PERMANENT
40 HOURS | MONDAY TO FRIDAY

ABOUT US

CIA Fire & Security Ltd is a leading security business based in Cirencester, Gloucestershire.

Our systems can be seen all over the United Kingdom and parts of Europe. We pride ourselves on installing and maintaining bespoke security and fire protection solutions utilising the latest proven technology.

Since 1982, CIA has evolved from a one-man operation into a successful company with over 80 members of staff. We have developed a strong reputation for providing a fantastic level of service, reliability and uncompromising expertise. This reputation has been earned by recommendations from satisfied customers, local authorities and business providers.

CIA has been successful in delivering a wide range of amenities to clients, supported by a reliable and dedicated 24-hour service team. In extending the operational areas, customer service has been maintained, with particular focus paid to fulfilling client requirements and expectations.

CIA is proud to be BAFE SP101 and SP203-1 registered, and NSI Gold accredited for both security and fire alarm systems. CIA is certified by ISO 9001:2015, which highlights our commitment to excellence, and SafeContractor accredited, so our customers know we are working safely and to the highest standard. We are on the approved register of installers for over 35 different constabularies within the UK and Ireland.

ROLE OVERVIEW

An exciting opportunity for an experienced surveyor, or eager engineer, looking to take the next step and join one of the UK's leading Fire & Security Protection Companies. Successful candidates would require experience in the security industry, including a proven history working in fire, alongside a general knowledge of CCTV, Intruder Alarms and Access Control.

MAIN DUTIES

- Take responsibility for managing new sales enquiries leading to ongoing business
- Satisfy monthly revenue target requirements
- Deliver realistic profit margins and time schedules
- Develop lasting relationships with CIA's target base
- Existing client base development
- Monitor competitor activity, sourcing potential takeovers
- Survey and design installations in keeping with current legislation and standards
- Regular client follow-up and support following initial appointment and throughout the installation process
- Provide suitable engineer guidance throughout the installation
- Generate and follow up leads
- Design plans and drawings
- Keep up-to-date with industry technology and regulations
- Assist with promotional activities, i.e. shows
- Attend site meetings and project manage key clients
- Create and maintain good working relationships with local architects and trades
- Generate and carry out promotional ideas for new and existing clients
- Offer guidance on specialist subjects for engineers
- Produce quotations supported by thorough costing

SKILLS REQUIRED

- At least 2 years working within the Fire & Security industry
- Relevant sector experience/qualifications
- Full UK driving license
- Must be able to pass a CRB/DBS check

ABOUT YOU

- Approachable & dynamic
- Sincere
- Well-presented
- Articulate & polite
- Adequate English language & grammar
- Proactive & results driven
- Problem solver
- Good organisational & planning skills

READY TO APPLY?

Send your most recent up-to-date CV and supporting Cover Letter outlining your relevant skills and qualifications to info@ciafireandsecurity.co.uk