



PROVIDING PEACE OF MIND
Since 1982

JOB DESCRIPTION

Security Systems Surveyor

SALARY £25,000 + COMMISSION D.O.E. | FULL TIME | PERMANENT
40 HOURS | MONDAY TO FRIDAY

ABOUT US

CIA Fire & Security Ltd is a leading security business based in Cirencester, Gloucestershire.

Our systems can be seen all over the United Kingdom and parts of Europe. We pride ourselves on installing and maintaining bespoke security and fire protection solutions utilising the latest proven technology.

Since 1982, CIA has evolved from a one-man operation into a successful company with over 80 members of staff. We have developed a strong reputation for providing a fantastic level of service, reliability and uncompromising expertise. This reputation has been earned by recommendations from satisfied customers, local authorities and business providers.

CIA has been successful in delivering a wide range of amenities to clients, supported by a reliable and dedicated 24-hour service team. In extending the operational areas, customer service has been maintained, with particular focus paid to fulfilling client requirements and expectations.

CIA is proud to be BAFE SP203-1 approved and NSI Gold accredited for both security and fire alarm systems. CIA is certified by ISO 9001:2015, which highlights our commitment to excellence. We are on the approved register of installers for over 35 different constabularies within the UK and Ireland.

ROLE OVERVIEW

An exciting opportunity for an experienced surveyor to join one of the UK's leading Fire & Security Protection Companies. Successful candidates would require experience in the industry, but this does not necessarily have to be within sales. Candidates must have a general knowledge of CCTV, Intruder alarms, Access control, and Fire systems.

MAIN DUTIES

- Project manage key clients
- Attend client appointments and site meetings
- Survey and design installations in keeping with current legislation and standards
- Produce quotations supported by thorough costing
- Design plans and drawings
- Regular client follow up and support following initial appointment, and throughout the installation process
- Provide suitable engineer guidance throughout the installation
- Pro-actively generate and follow up new sales enquiries leading to on-going business
- Pursue outstanding quotations
- Satisfy monthly revenue target requirements
- Deliver realistic profit margins and time schedules
- Develop lasting relationships with CIA's target base
- Existing client base development
- Pro-actively promote CIA within target communities
- Monitor competitor activity, sourcing potential takeovers
- Assist with promotional activities i.e. shows
- Generate promotional ideas for new and existing clients
- Create and maintain good working relationships with local architects and tradesmen
- Keep up-to-date with industry technology and regulations
- Offer guidance on specialist subjects for engineers

SKILLS REQUIRED

- At least 2 years working within the Fire & Security industry
- Relevant sector experience/qualifications
- High standard of workmanship
- Full UK driving license
- Must be able to pass BS7858 security vetting

BENEFITS

- Competitive salary based on experience/qualifications
- Competitive annual holiday allowance
- Auto-enrolment pension
- Vehicle provided
- Phone/laptop/tablet provided
- Career progression opportunities

READY TO APPLY?

Send your most recent up-to-date CV and supporting Cover Letter outlining your relevant skills and qualifications to info@ciafireandsecurity.co.uk